

OffShore Marine

TECHNOLOGY

navigator

Offshore Marine Technology

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NAVIGATOR Offshore Marine Technology – PRESS RELEASE for Immediate Use

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OFFSHORE MARINE TECHNOLOGY HAS A ANOTHER HIGHLY SUCCESSFUL SHOW FOR 2005

Sydney based, Offshore Marine Technology would like to announce that we have had the MOST successful boatshow to date. The Sydney Boatshow was MORE successful for the company than the Sanctuary Cove Boatshow in May 2005.

At the Sydney International Boatshow, we took signed orders on the Navigator Helm Seats, Underwater Lights, Ultraleather and even sold a Boat (look out for that information coming under Offshore Motor Yachts).

The Launch of the NEW Navigator Wide Helm Seat was highly accepted by our clients and prospects. We even sold one on the first day of the show ! The Navigator Wide Helm Seat is designed for the 'wider body' and is the SAME size as a Qantas Business Class Seat. The display seat was covered in Almond Ultraleather™, which is a soft pinky cream colour and being in Ultraleather™ is extremely soft to touch, yet highly durable. To many, it felt more like a 'loungé' chair, but to us, our new WASP (Wide Arse Special Production) seat will provide the market with an extremely sort after product.

The Navigator range of Underwater Lights were highly sort after. We had numerous sales from this product and look forward to seeing the Australian waters 'illuminated' by Xenon underwater Lights.

Kirralee Hills, Sales and Marketing Manager had numerous discussions with people interested in our recently released Ultraleather™. There was a large cross section of people interested in the Ultraleather™ from families reupholstering their boats, to interior designers to motor vehicle trimmers as a few examples. The benefits of Ultraleather™ are the ease of use when cleaning (you can disinfect it or even bleach it!), it is Boeing Approved (so it doesn't burn) and when taking a knife to the material, its close to impossible to cut through on the foam. On display we had 2 Navigator Helm Seats covered in Ultraleather™ and a number of different colours of fabric for the visitors to feel and manipulate. Additionally, Offshore Motor Yachts, Princess, Carver and Meridian had Ultraleather™ throughout their boats. We look forward to a number of new Riviera Clients having their Navigator Helm Seats and upholstery covered in Ultraleather.

Offshore Marine Technology has expected sales of over \$450 000 relating from the show. These sales will come through over the coming months.

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Offshore Marine Technology was pleased to also see our seats, cranes and underwater Lights on a number of display vessels at the show. They included:

- ⊕ Riviera 60 (Compact Seat and Pedestal)
- ⊕ Riviera 51 (2 x Standard Helm Seat with no headrest and pneumatic pedestal)
- ⊕ Riviera 51 Enclosed Flybridge (1 x Standard Helm Seat with no headrest and pneumatic pedestal)
- ⊕ Riviera 47 (2 x Standard Helm Seat with no headrest and pneumatic pedestal AND Navigator Compact Crane)
- ⊕ Precision 58 (Standard Helm Seat in Leather and Anti Rotation lock pneumatic pedestal)
- ⊕ Deep V 34 (2 x Compact Seats and Pedestals)
- ⊕ WhiteCap 40 (1 x Standard Helm Seat with no headrest and pneumatic pedestal, 1 x Compact Helm Seat and pneumatic Pedestal and 2 x Underwater Lights)
- ⊕ Offshore 54' (4 x Standard Helm Seats and Pneumatic Pedestals)
- ⊕ Offshore 48' (4 x Standard Helm Seats and Pneumatic Pedestals, 3 x Underwater Lights and 1 x TenderLift)
- ⊕ Sirocco (2 x Underwater Lights and 1 x Table Base)

About Offshore Marine Technology

Offshore Marine Technology was established in 2000 to provide the Australian and South Pacific market with high quality seats and cranes. "Every Navigator chair is Australian designed and built from stainless steel. They are upholstered in quality leathers, ultraleather or vinyl and comply with international high speed craft (HSC) regulations." As needs arose additional products have been designed under the well known brand of Navigator. Including pedestals, Navigator Compact Cranes and QuickLift.

Additionally OMT are providers of Opacmare products, OML reverse osmosis water purification systems, Ultraleather and Underwater Lights for the South Pacific. For further information, go to www.boatparts.com.au

For further information, please contact Kirralee Hills on 02-8338 8070.